



**Global Provider of Supply Chain Management
and Enterprise Software Solutions**

September 2011

NASDAQ:AMSWA



Forward-looking Statements

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Investment Highlights



Diversified Business

Three business segments

Large, Diversified Customer Base

Approximately 1,450 customers

Rapid Deployment and Significant ROI for Customers

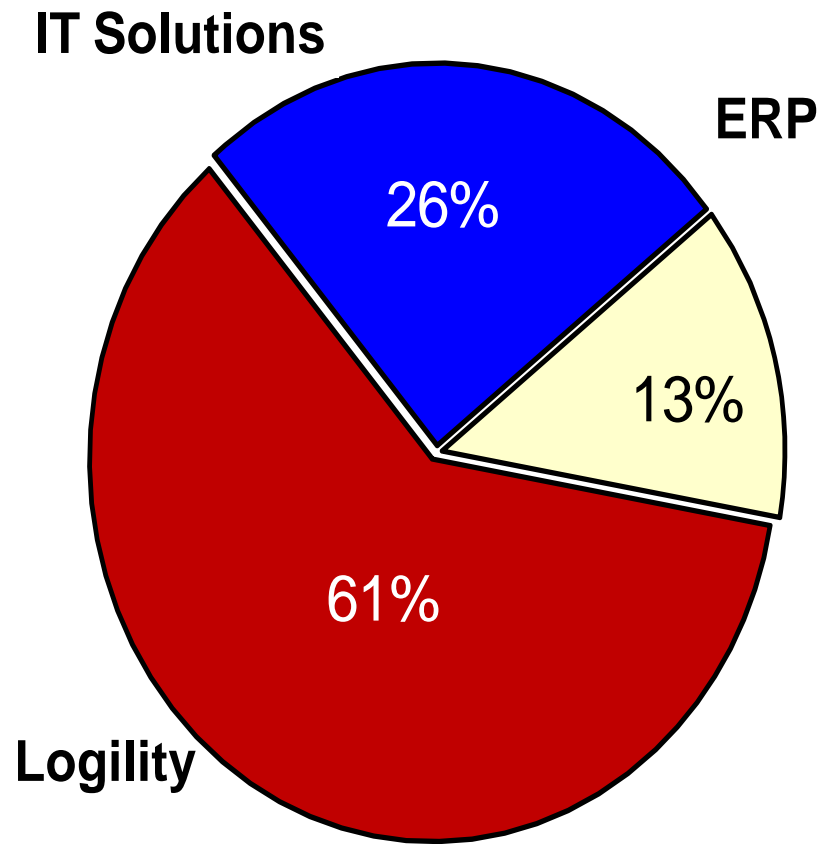
Direct and Indirect Sales Channel Strategy

Shareholder Value – Dividend Yield of 5.03%

Financial Strength to Invest, Compete and Win

42 Consecutive Quarters of Profitability
Substantial Recurring Revenues
Strong Balance Sheet with \$52.8M or \$1.97 per share in Cash & Investments as of 7/31/11 and no debt

Revenue Contribution (\$000's)



Trailing 12 months 7/31/11:

■ Logility	\$54,969
■ IT Solutions	\$23,151
□ ERP	\$12,084
Total	<hr/> \$90,204

Logility Overview



Global Provider of Collaborative Supply Chain Software Solutions

Approximately 1,250 customers in more than 72 countries

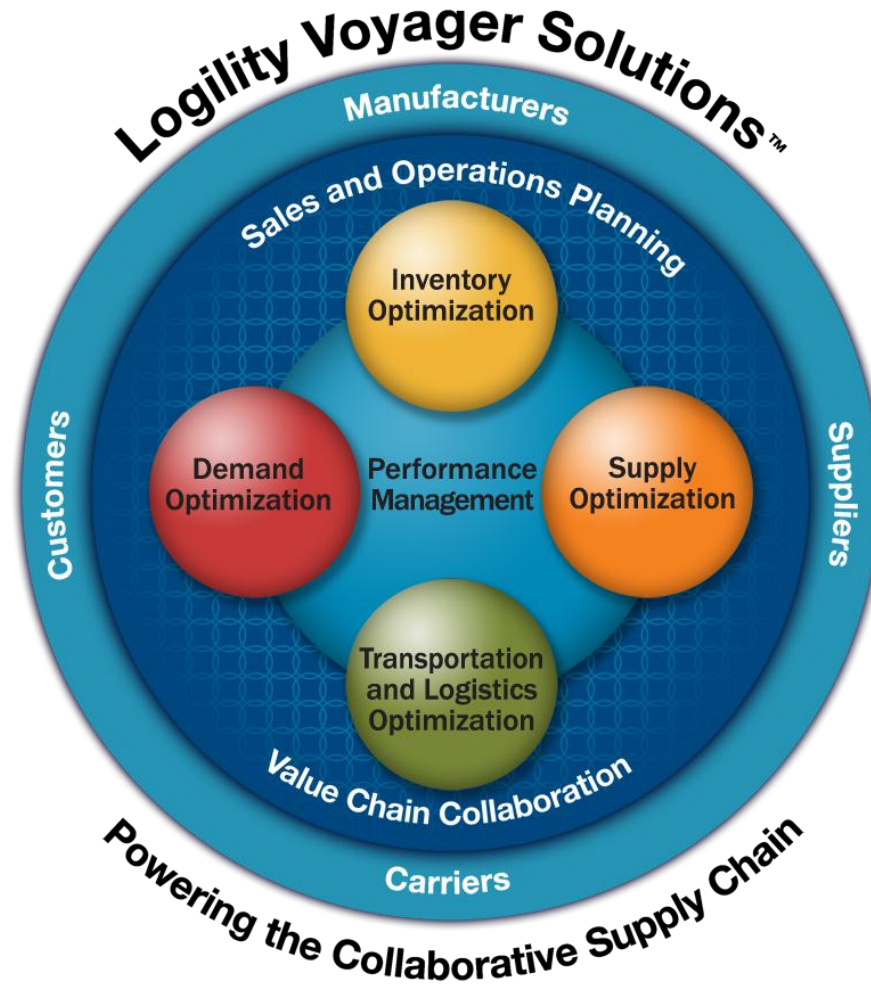
Two Brand Strategy – Voyager and Demand Solutions

Only SCM solutions provider to serve small, medium, large and Fortune 1000 companies

Industry Focused

Experienced development, implementation and support staff

Solution Overview

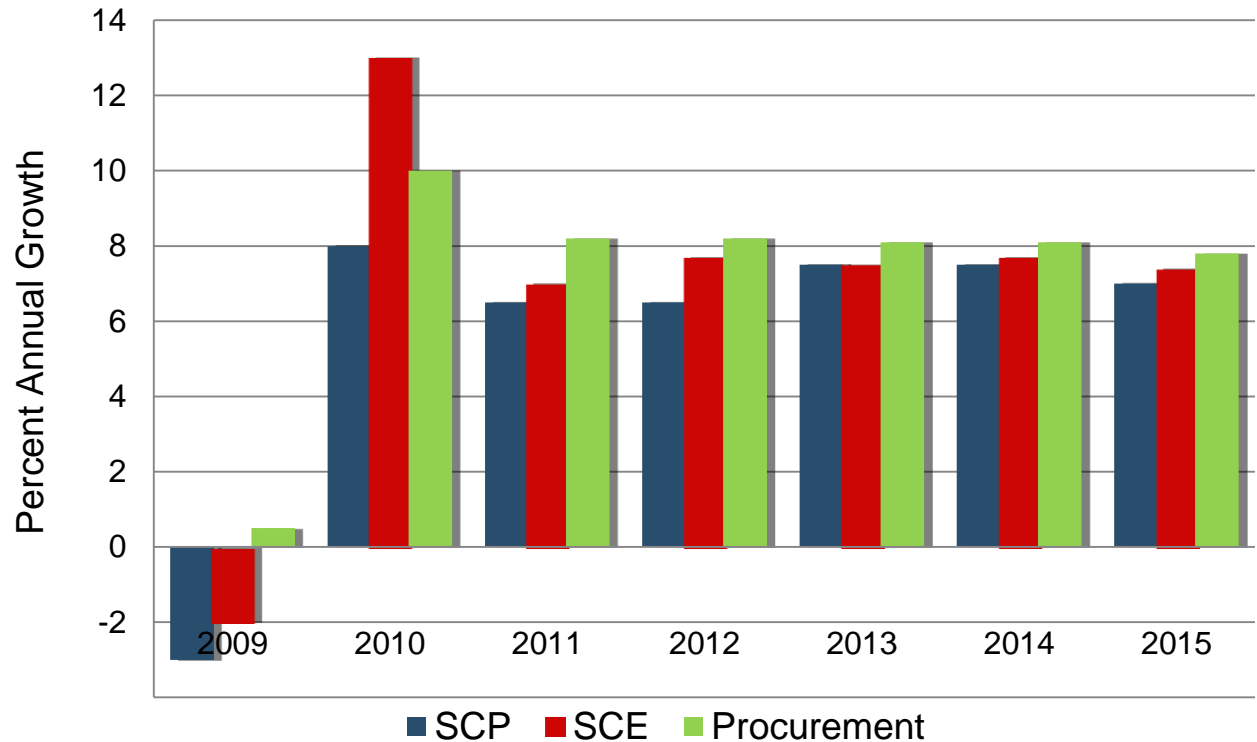


Supply Chain Software Market



Despite turbulent economic conditions, the SCM market experienced 8% to 13% growth in 2010.

This growth was fueled by the investment in new and replacement of old mission-critical SCM applications.



Source: Gartner, April 21 2011
1Q 2011 Forecast

Gartner Magic Quadrant

Supply Chain Planning for Process Automation



Source: Gartner (September 2010)

“Logility is a vendor that always gets great user feedback, since its users are typically very satisfied with their SCP solutions and deployments.”

“Customers report good ease of use, strong references, fast ROI and responsiveness to suggestions for product enhancements.”

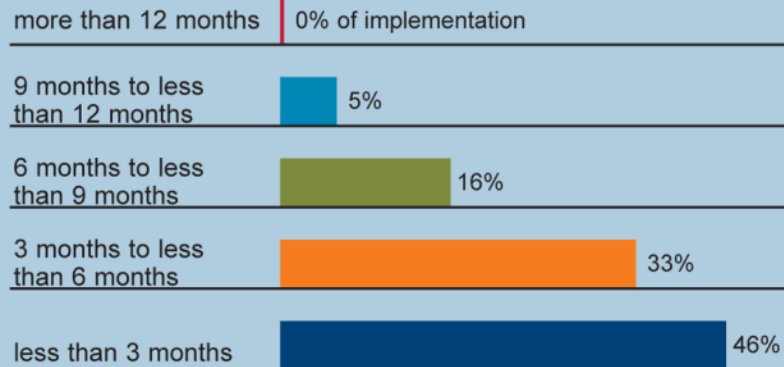
Gartner

Customer Success is our Focus



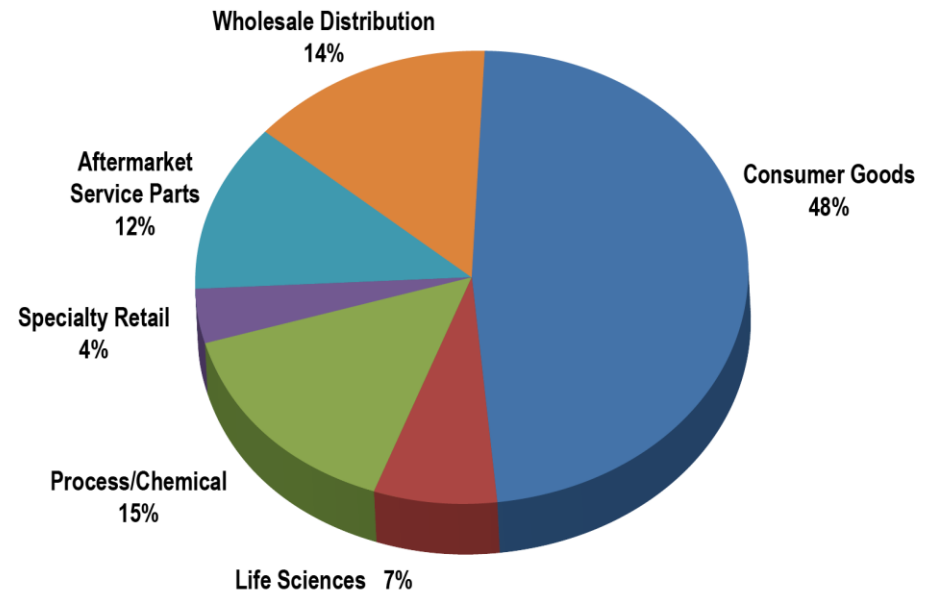
- 95% of customers deploy in less than 9 months

Actual implementation times for Logility supply chain planning products



source: Logility

Logility Customer Base



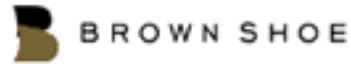
Diversified Customer Base



Consumer Goods



Softgoods/Apparel



Durable Goods/Service Parts



PORSCHE



Specialty Retail/Furniture

TIFFANY & Co.



Life is short.
Stay awake for it.*



FOSCHINI

Brookstone
A WORLD OF INNOVATION

Customer Success Proof Points



- ❖ Exceeded **\$100M in savings** from use of Logility multi-echelon inventory optimization



- ❖ Achieved year-over-year **inventory reduction of 30%** while delivering an impressive **98%+ service level**



- ❖ Simplified new product launch process and automatically mapped regional demand forecasts into a national view for a **network of 650 beer distributors**



- ❖ **World's largest apparel company**, supports five diverse business with flexible supply chain solution



- ❖ **Reduced inventory days-on-hand by 20%** and accelerated S&OP collaboration

Logility's Strategy



Leverage Two-Brand Product Strategy

- ❖ Voyager Solutions: Fortune 100 to Midsize Markets
- ❖ Demand Solutions: Small and Midsize Enterprises (SME)
- ❖ Revenue Synergies

Provide Superior Customer Service & Value

- ❖ Deep Domain Expertise
- ❖ Stable, Reliable, Responsive Partner
- ❖ Rapid Time-to-Benefit

Focused Investment in Research & Development

- ❖ Demand-Driven, Life Cycle, S&OP, Optimization, Globalization
- ❖ Vertical Markets
- ❖ Invest Heavily in R&D

Increase Market Presence

- ❖ Expand Distribution Channels
- ❖ Build Productive Partnerships
- ❖ Evaluate Acquisitions
- ❖ Increase International Revenues

Business Catalysts



- **Logility's Voyager Solutions Brand**

- ❖ **Multi-Echelon Inventory Optimization Acquisition – March, 2010**

- Competitive differentiator
- Increasing the number of deals in the sales pipeline
- Increasing the average sales price of a typical deal
- Providing up-sale opportunities into our install base

- **Logility's Demand Solutions Brand**

- ❖ **Expanded Global Distribution Channel**

- Grew Dedicated Value Added Resellers from 19 in 2007 to 45 in 2011
- Increased International footprint by Adding VARs in APAC, Latin America and Eastern Europe
- Partnering with Microsoft
 - Won the 2011 Microsoft Dynamics ISV of the Year for the United States
 - Selected as Sole Supply Chain “Depth Partner” for Microsoft Manufacturing Sector
 - Named to Microsoft Distribution Industry Advisory Council for East Region

Optiant Acquisition



Innovative Leadership

- Technology based on award-winning research from MIT
- Pioneered multi-echelon inventory optimization market
- Models the impact of *uncertainty* in supply and demand

Excellent Customer Results

- Drives substantial ROI for complex supply chains
- Proven success at Stanley Black & Decker, Procter & Gamble, Kraft, HP, Nestle and Boston Scientific

Great Fit for Logility

- First best-of-breed supply chain suite to include industry leading inventory optimization
- Substantially increased sales pipeline

Acquisition Candidate Criteria



- **Synergistic with Logility's core competencies**
- **Proven success in new market segments**
- **Productive sales channel**
- **Expand our international presence**
- **Relatively high recurring revenue mix**
- **Must be an accretive transaction**

Logility's Global Network 2007



Worldwide Headquarters
470 E. Paces Ferry Rd
Atlanta, GA 30305
United States
800-762-5207



EMEA Headquarters
Rathbone House
4a Heath Road
Weybridge, Surrey
KT13 8TB United Kingdom
+44 (0) 1932 846060



Logility's Global Network 2011



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- Global Coverage Network of Direct and Dedicated Distributors

Financial Metrics at 7/31/11 –Q1'FY12



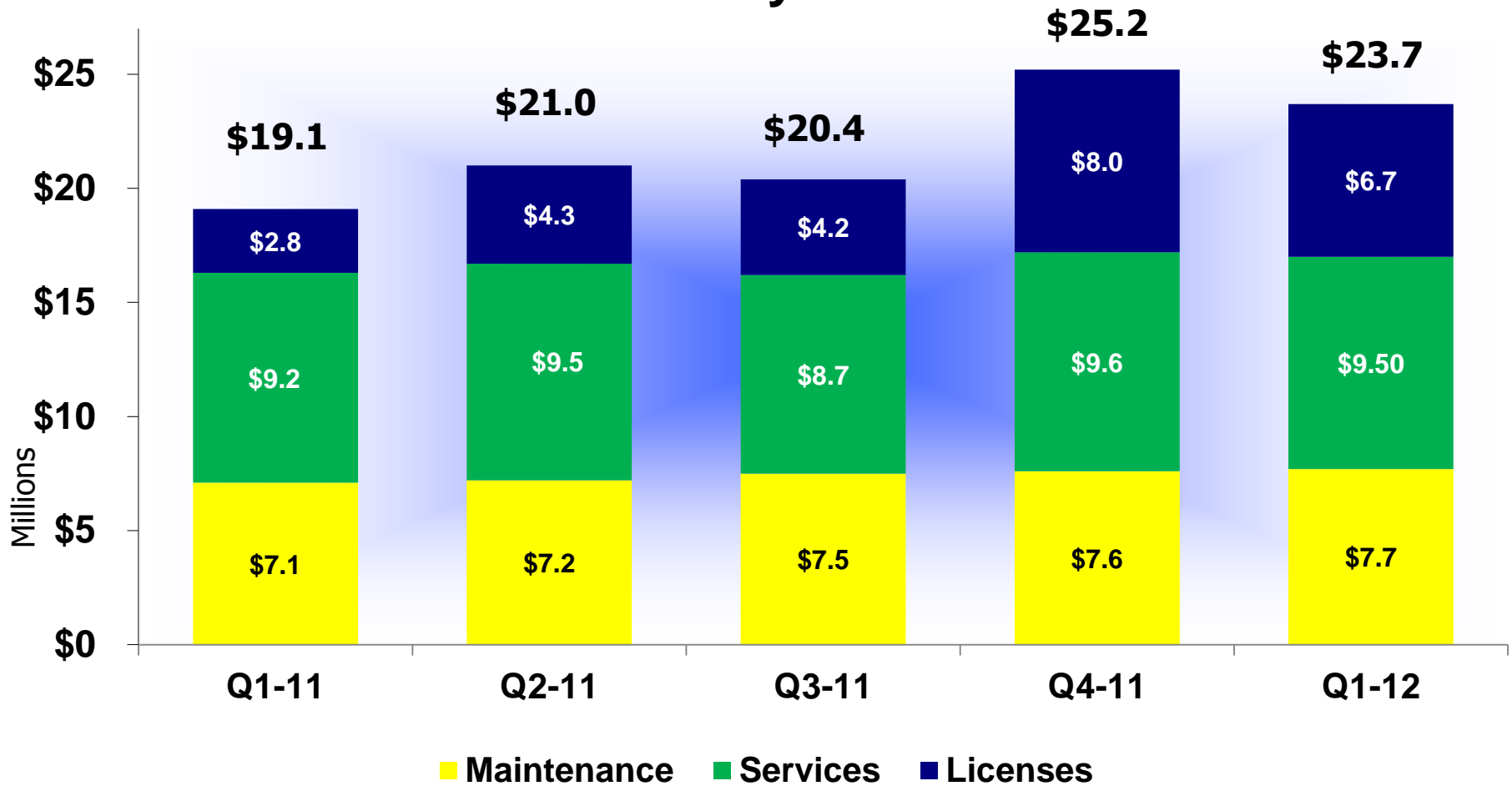
- Profitable for 42 consecutive quarters
- Purchased 118k shares for \$617k of company stock in last 8 quarters
- AMSWA - Quarterly dividend yield of 5.03%

Metric	At 7/31/11
Cash & Investments	\$52.8 million
EBITDA	\$15.2 million (TTM)
Debt/Equity Ratio	No Debt
Days Sales Outstanding	77

Revenue Trend Analysis



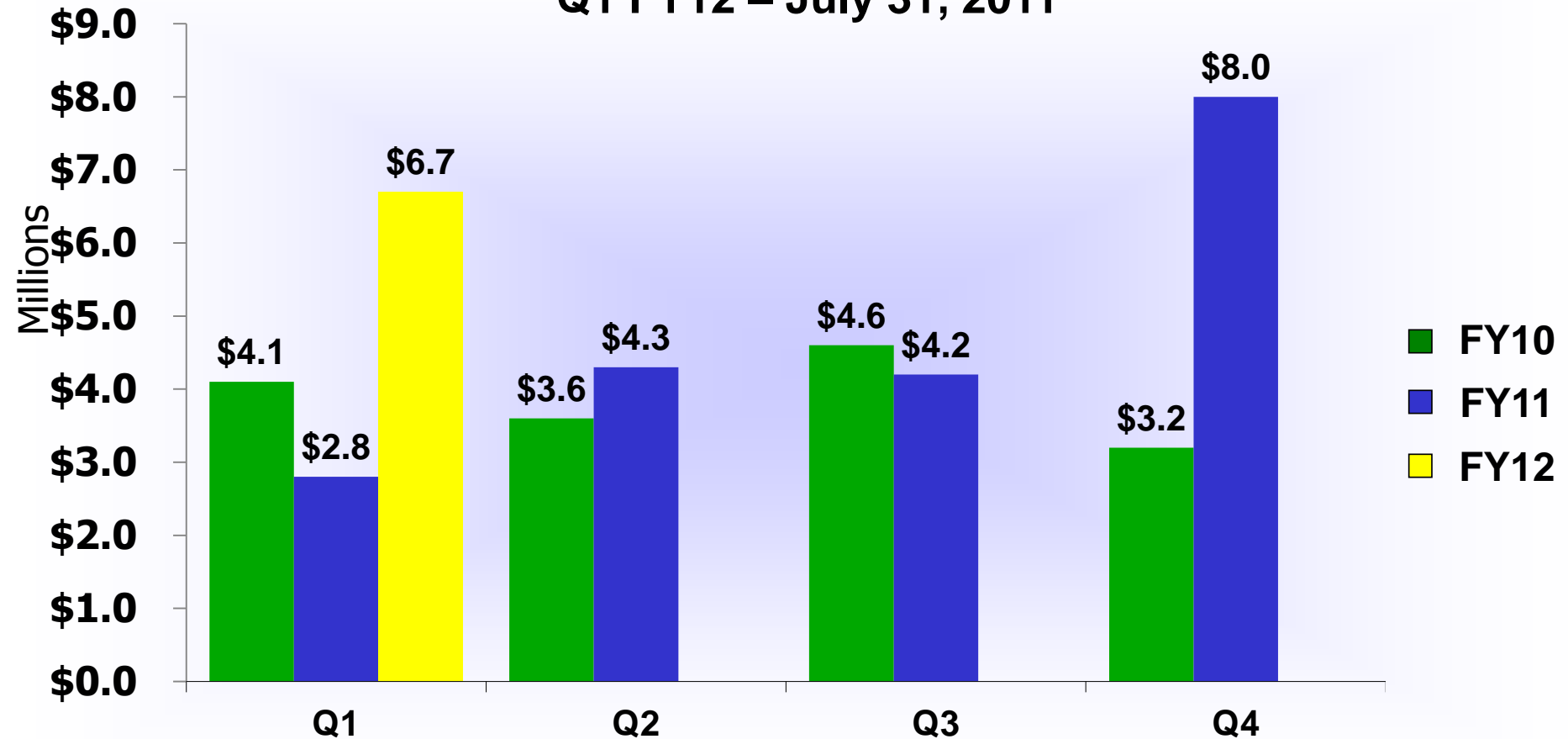
Quarterly Revenue



License Fee Revenue



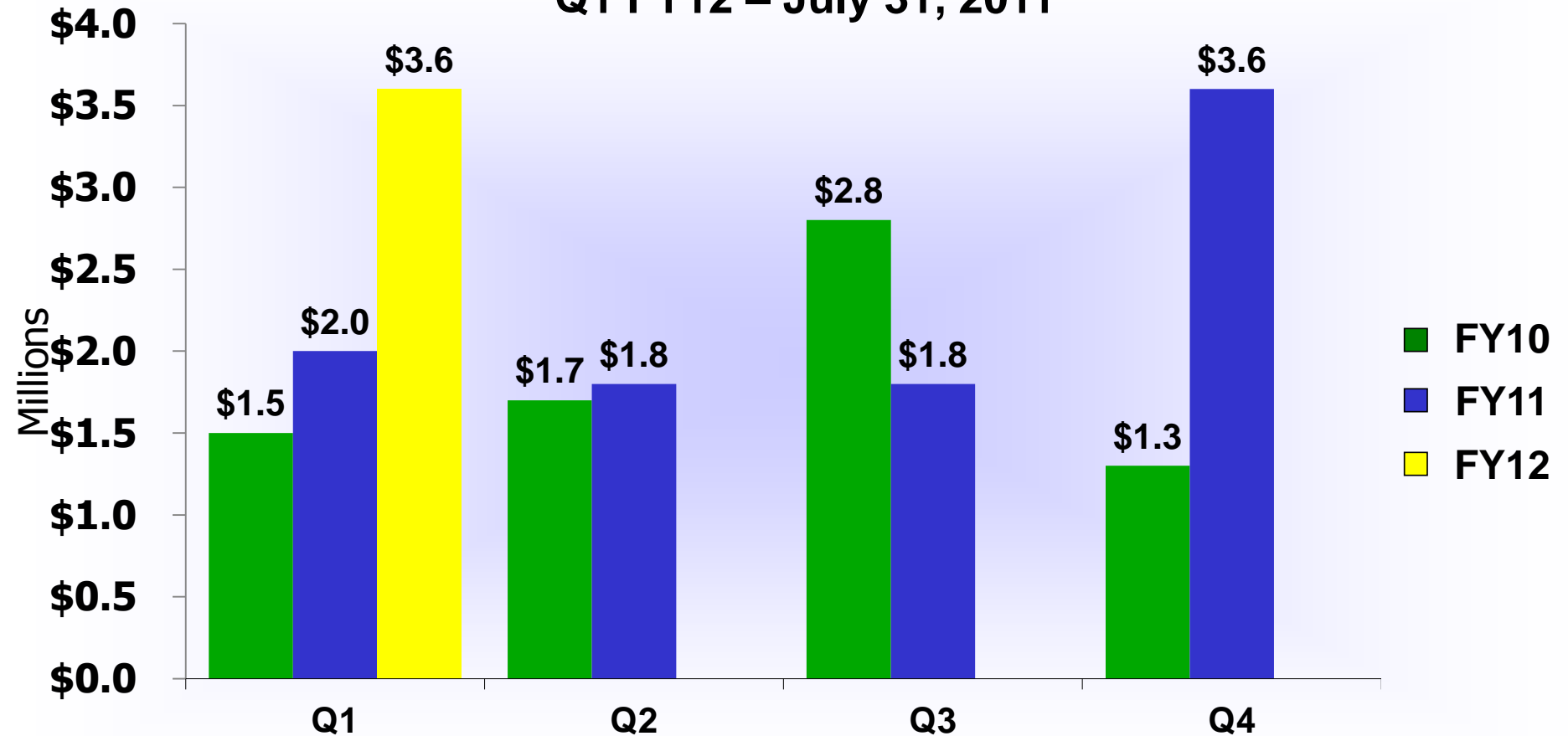
Year-over-Year License Fee Revenue Q1 FY12 – July 31, 2011



Earnings History



Year-over-Year Operating Income
Q1 FY12 – July 31, 2011



Current Valuation Metrics



AMSWA Stock Price at 9/6/11:	\$	7.15
Market Capitalization (Fully Diluted)	\$	191,531
Enterprise Value (Fully Diluted)	\$	138,742
Cash and Investments per share at 7/31/11:	\$	1.97
Current Dividend Yield:		5.03%
Trailing P/E Ratio		25.43
Price/ Sales (TTM)		2.12
Price/ Book (TTM)		2.55
Enterprise Value/Revenue 7/31/11 (ttm):		1.54
Enterprise Value/ EBITDA 7/31/11(ttm):		9.10

THANK YOU!

NASDAQ: AMSWA

www.amsoftware.com

www.logility.com



Corporate Headquarters, Atlanta